# INVESTOR PRESENTATION

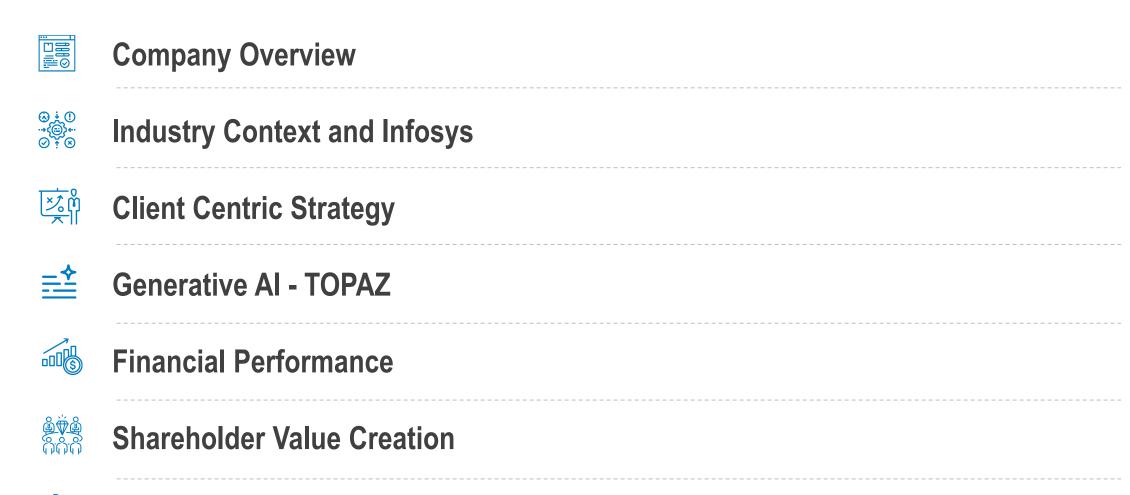


### SAFE HARBOR

Certain statements in this presentation concerning our future growth prospects, our future financial or operating performance, the McCamish cybersecurity incident are forward looking statements intended to gualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results or outcomes to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the execution of our business strategy, increased competition for talent, our ability to attract and retain personnel, increase in wages, investments to reskill our employees, our ability to effectively implement a hybrid working model, economic uncertainties and geo-political situations, technological disruptions and innovations such as Generative AI, the complex and evolving regulatory landscape including immigration regulation changes, our ESG vision, our capital allocation policy and expectations concerning our market position, future operations, margins, profitability, liquidity, capital resources, our corporate actions including acquisitions, the amount of any additional costs, including indemnities or damages or claims, resulting directly or indirectly from the McCamish cybersecurity incident and the outcome and effect of related litigation. Important factors that may cause actual results or outcomes to differ from those implied by the forward-looking statements are discussed in more detail in our US Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2024. These filings are available at www.sec.gov. Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. The Company does not undertake to update any forwardlooking statements that may be made from time to time by or on behalf of the Company unless it is required by law.



### **INDEX**



**Environmental, Social & Governance (ESG)** 

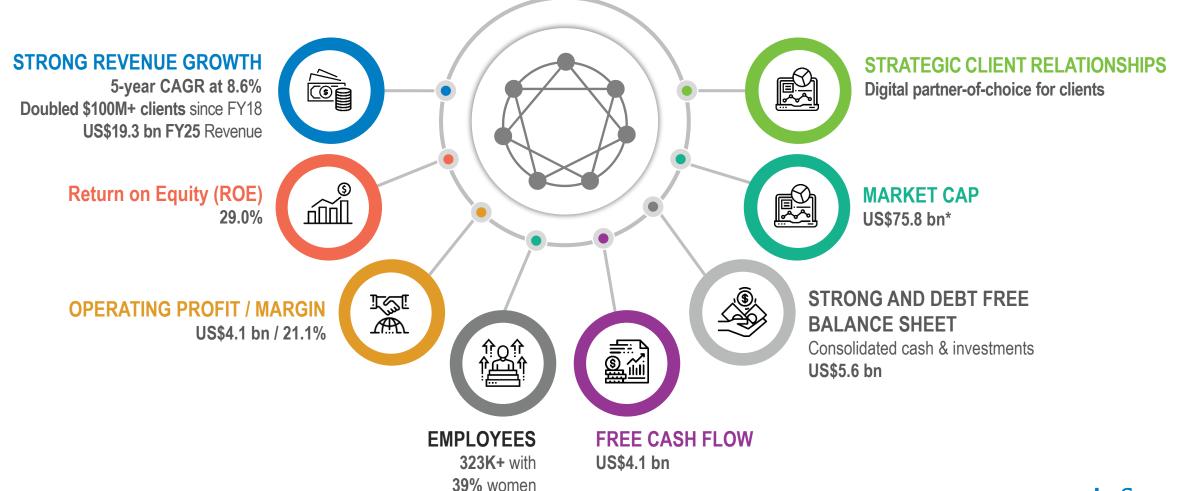




## COMPANY OVERVIEW



## **ABOUT INFOSYS**





We are a

## GLOBAL COMPANY...

A global company with presence in **55+** countries

North America 57.9%

Europe **29.8%** 

Rest of World 9.2%

India 3.19

**INFOSYS VISION** 

To be a globally respected corporation that provides best-of-breed business solutions, leveraging technology, delivered by best-in-class people



### ...DEEPLY INTEGRATED

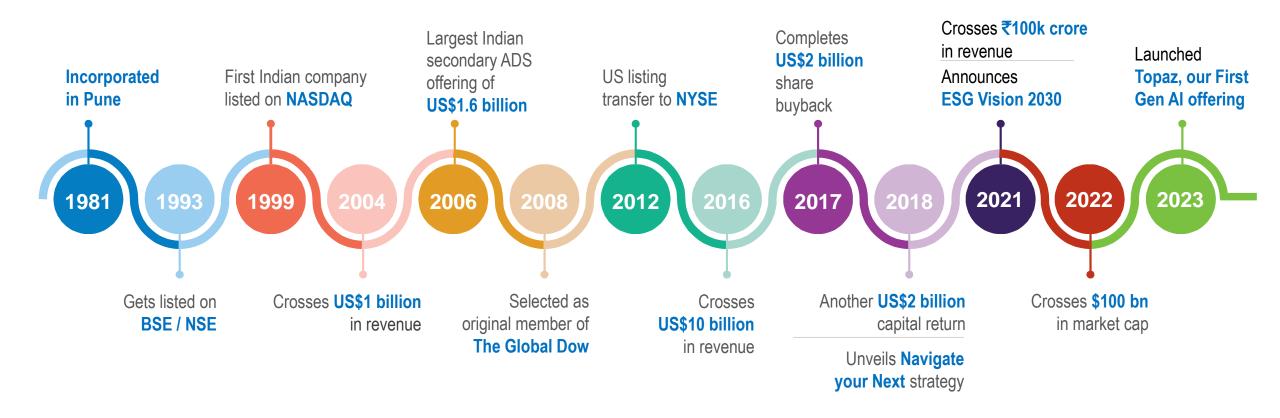
with the global economy and market leaders





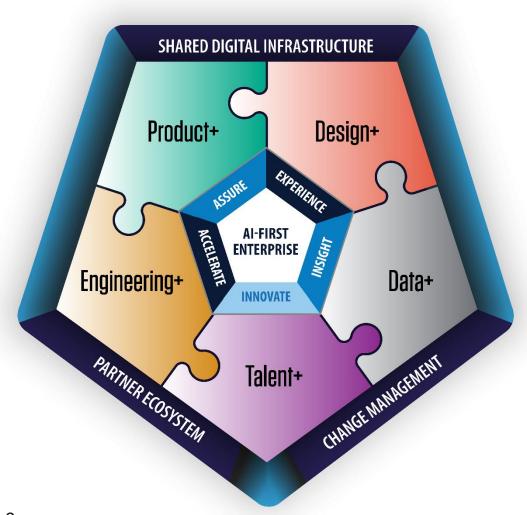
### We are a pioneering company with

## **MANY FIRSTS**





## **JOURNEY SO FAR**



### 58 "Digital Leader"

ratings across offerings of Digital Pentagon by industry analysts in FY25 (24 in FY18)

- Significant market share gain
- Doubled \$100M+ accounts since 2018
- FY25 large deal wins of \$11.6 bn, 56% net new



## BUILDING BLOCKS

to create Shareholder Value

Corporate Social Responsibility





Sustainability

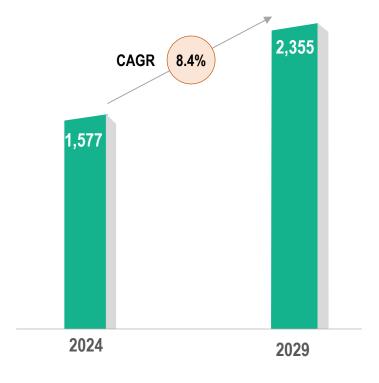


## INDUSTRY CONTEXT AND INFOSYS



### Large and growing

### **MARKET**



Global IT services spend (\$ bn)

We are a leading player in an industry projected to grow at high single digits

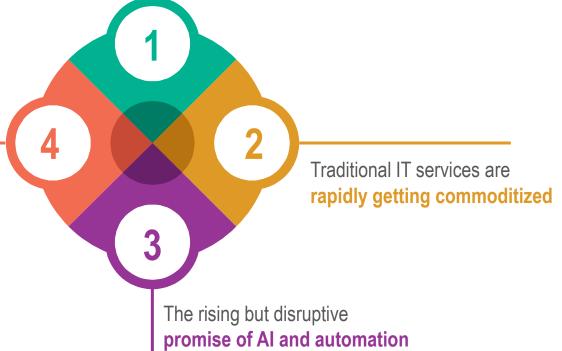


We are implementing our strategy in a context that is witnessing

# FUNDAMENTAL TRANSFORMATION

The technology-led transformation of our clients' businesses is creating **new demand**, but also **new competitors** 







### Infosys

### **VALUE PROPOSITION**



#### Global IT services business model

- Growing market for organization wide technology transformations
- Geographic spread
- •-- Industry and client diversification
- Multi-currency order book
- Limited-energy dependence and low environmental footprint
- Asset light operations

#### **Infosys Advantage+**

- •-- Global scale operator with focus on Digital
- Deep and lasting client relationships
- •--- Integrated and broad suite of service and solutions
- •--- Innovation ecosystem coupled with partnerships and alliances
- Investments in new service and technology offerings
- Localization strategy across geographies
- Rapid reskilling and refactoring of workforce
- Liquid and debt free balance sheet with strong cash flows
- Predictable and well-articulated capital allocation policy
- •--- Responsible M&A aligned to business strategy
- Strong governance credentials with wide shareholder base, independent board and US listing





## CLIENT CENTRIC STRATEGY



### STRATEGIC ELEMENTS



#### Continued focus on client relevance and execution



## Scale cloud business

Cloud advisory, data on cloud, cloud security, SaaS, PaaS, laaS and private cloud



## Continue intensity in Digital

Expanding capabilities to support client in their digital transformation journeys



## Next generation seeding

Investment in digital natives, new geos and new tech areas



#### Gen AI, automation, modernization

To be a navigator for our clients as they ideate, plan and execute their advanced automation journeys



## People care and development

Strengthening our human capital & employee value proposition for the newer contexts of work



### Strategic elements-



## SCALE CLOUD BUSINESS





### Market leading capabilities: Proprietary Tools and Offerings







IaaS/Private



SaaS



PaaS



Data on Cloud



Cloud Security



Advisory, Design and Migration



Industry solutions

#### Key Highlights

#### Infosys recognized as Leader in

- The Forrester Wave™: Application Modernization and Multicloud Managed Services, Q1 2025
- IDC MarketScape: EMEA Industry Cloud Professional Services 2024-2025 Vendor Assessment
- ISG Advanced Analytics and AI Services 2024 Provider lens™ study in US and Europe
- Microsoft Azure Services PEAK Matrix® Assessment 2024 by Everest Group



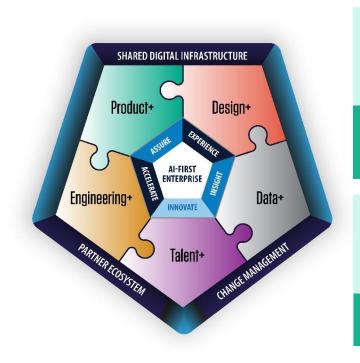
### Strategic elements-



## CONTINUE INTENSITY IN DIGITAL



#### Market leading capabilities: Proprietary Tools and Offerings





Data, analytics, Al



loT



Enterprise tech



Cybersecurity



Digital engineering services



Experience

#### Key Highlights

#### Infosys recognized as Leader in

- The Forrester Wave™: Modern Application Development Services, Q1 2025
- Custom Application Development Services PEAK Matrix® Assessment 2025 by Everest Group
- IDC MarketScape: Worldwide SAP Implementation Services 2025 Vendor Assessment
- HFS Horizons: Generative Enterprise Services, 2025





# Strategic elements-NEXT GENERATION SEEDING





#### **Digital Natives**

#### **Key Highlights**

Investment in building strong partnerships with cloud hyperscalers and SaaS providers



#### Europe

#### **Key Highlights**

- · Second largest geography with ~30% revenue contribution; 5-year revenue CAGR at ~13%
- Expanded localization and talent development in Europe



#### **New Technologies**

#### **Key Offerings**

- Infosys Metaverse Foundry fasttracking virtual and augmented environments adoption
- Infosys Center for Emerging **Technology Solutions** incubating NextGen services



#### Sustainability

#### **Key Recognitions**

- Recognized as a leader in ISG Sustainability and ESG 2024 Provider lens™ study in Australia, **US** and Europe
- · Honored with multiple awards at the **Asset ESG Corporate Awards** 2024





## Strategic elements-GEN AI, AUTOMATION AND **MODERNIZATION**

### **Next generation BPM**

#### **Advanced ADM**

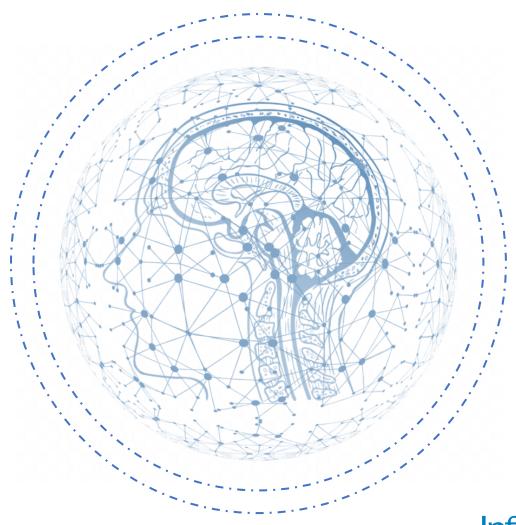
Bridge between core services and digital/cloud

#### **Modernization**

Zero Disruption Modernization

#### AI, machine learning, automation

- Automated intelligent processes
- Low touch, high impact ecosystem







Strategic elements-

PEOPLE CARE AND

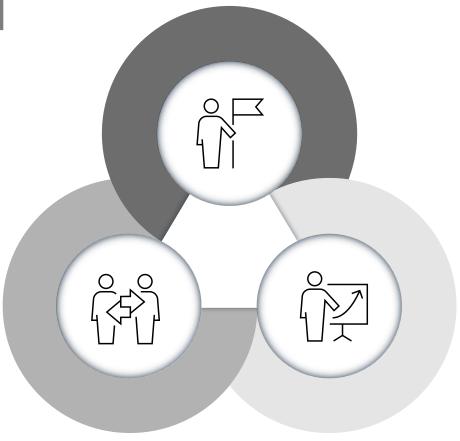
DEVELOPMENT

**Enhanced employee engagement** 

**Engage and Empower** 

Incentivize learning culture

Attract with brand as a talent magnet



## Faster and predictable career progression

- Accelerate career growth
- Skill based differential compensation
- Higher internal fulfilment

#### **Extensive re-skilling for all**

- Digital, Cloud and Generative Al
- Full stack
- Certifications and skill-based recognition

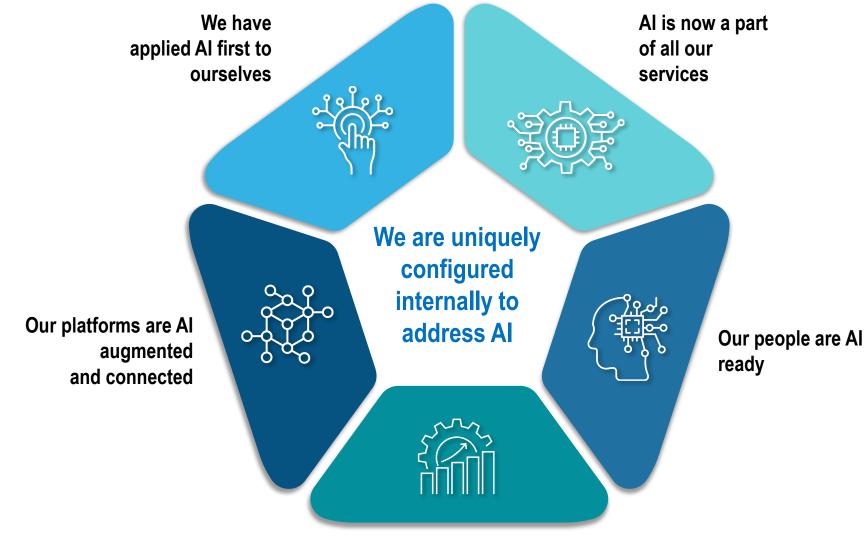




## GENERATIVE AI - TOPAZ

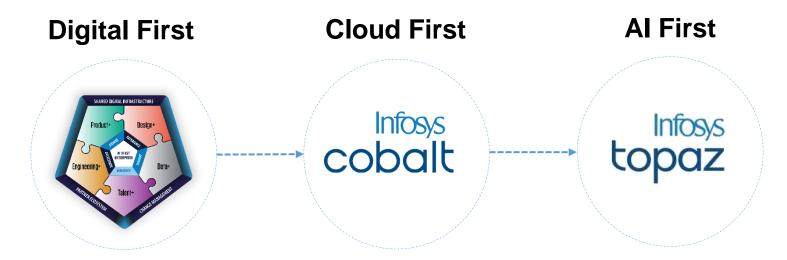


## BUILDING AN AI FIRST ENTERPRISE





### MARKET LEADERSHIP IN GENERATIVE AI



- 12,000+ Al assets; 150+ pre-trained Al models; 10+ platforms
- Al-first specialists and data strategists

- 'Responsible by design' approach
- Small language models built on proprietary datasets
- Our comprehensive AI offering including Generative AI to accelerate business value for global enterprises
- Infosys received ISO 42001:2023 Certification for Artificial Intelligence Management System
- While only 2% are ready, most companies expect productivity gains of 10-40% with Enterprise AI: Infosys Research
- Capitalizing on Growth: Why Financial Services Firms Need a Unified AI Strategy



**Read More** 

Read More

Read More



## WE HAVE A ROBUST ECOSYSTEM OF PARTNERS FOR AI





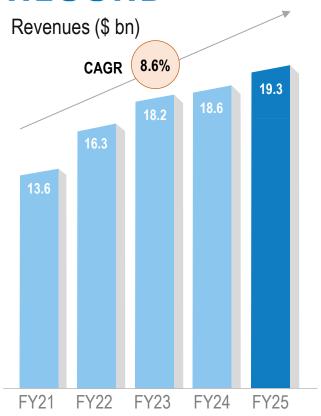


## FINANCIAL PERFORMANCE

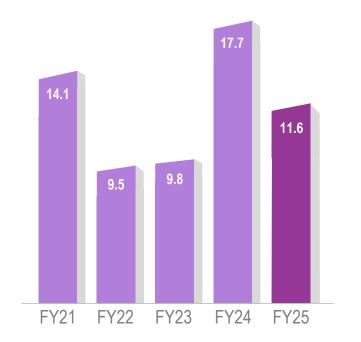


### Strong

# FINANCIAL TRACK RECORD



#### Large Deal (\$ bn)



#### Operating Profits (\$ bn)



FV 21	FY 22	FY 23	FY 24	FY 25
1 1 4 1	1 1 22	1 1 20	1 1 47	1 1 20

#### Free Cash Flow (\$ bn)







## SHAREHOLDER VALUE CREATION



#### TSR focused



### **CAPITAL MANAGEMENT**

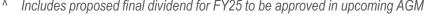






METRIC	RIC LONG-TERM OBJECTIVE	
FREE CASH FLOW GENERATION	E CASH FLOW GENERATION Maximize long-term growth of free cash flow conversion	
CAPITAL EXPENDITURE	Invest to support new technology infrastructure development and drive organic growth.	1.4% of revenue
CASH RETURN	Return ~85% of free cash flow cumulatively over 5 years in the form of dividends and buybacks over FY25-FY29	85% of free cash flows cumulatively over 5 years
DIVIDENDS	Expects to progressively increase its annual Dividend Per Share (excluding special dividend if any) over FY25-FY29	\$ 2.1 bn^

### Infosys' TSR since Jan'18 vs key peers\* is in Top Quartile



Includes proposed final dividend for FY25 to be approved in upcoming AGM
 Key peers referred in the Infosys Expanded Stock Ownership Program 2019



### STRUCTURED APPROACH

to creating investor value



## Growth with strategic investments



Scale Agile Digital with key investments

Go-to-market localization capabilities



# Inorganic moves aligned to strategy



Invest in inorganic moves to expand client relevance





Joint Ventures



## Progressive capital allocation



Returned 85% of free cash flows cumulatively over a 5-year period (FY20-FY24)

**Expects to return** 

### ~85% Free cash flow

cumulatively over FY25 - FY29

Expects to progressively increase its annual Dividend Per Share (excluding special dividend if any)



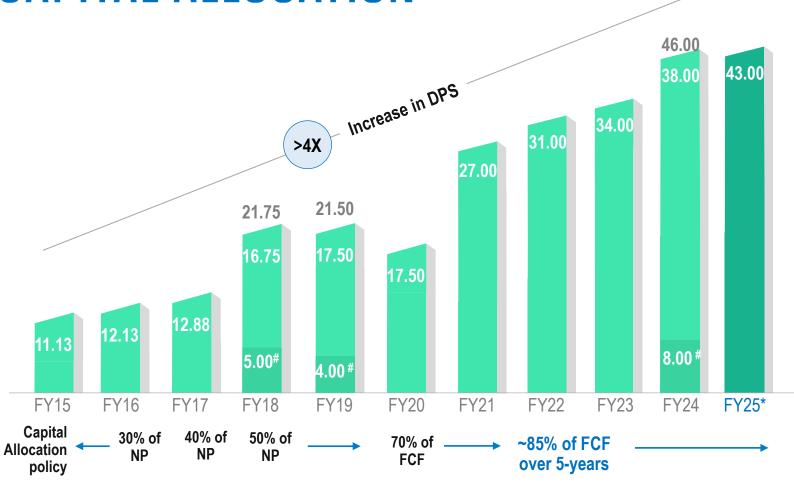
Infosys Compaz is JV with Temasek

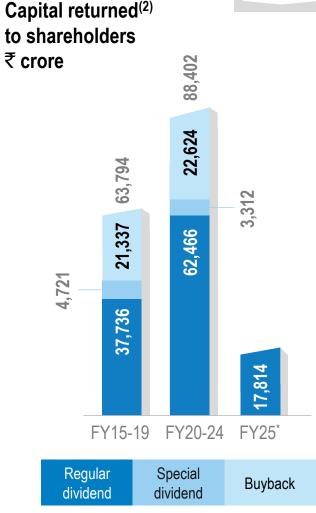
Hipus is JV with Hitachi, Panasonic and Pasona

Stater is JV with ABN AMRO

## CAPITAL ALLOCATION







### Dividend Per Share (DPS in ₹) has grown at CAGR of 23% over last 20 years<sup>(1)</sup>



<sup>(1)</sup> Excludes Special Dividends. DPS figures are adjusted for Bonus issues.

<sup>(2)</sup> Dividend amount is inclusive of Dividend Distribution Tax, as applicable. Buyback amount includes buyback tax

<sup>\*</sup> Includes proposed final dividend for FY25 to be approved in upcoming AGM

<sup>#</sup> Special dividend

## PROJECT MAXIMUS

To drive medium term operating margin expansion Reduction of Improvement in Value based **Efficient** Automation & selling Generative Al critical portfolios pyramid indirect costs





## ENVIRONMENTAL, SOCIAL & GOVERNANCE (ESG)



### **BENCHMARK**

Corporate governance and compliance practices

#### Guided by our stakeholders



#### **CLIENTS**

- Business Value
- Innovation



GOVERNMENT/ REGULATORY BODIES

- Good Governance
- Compliance



#### **EMPLOYEES**

- Career Opportunities
- Health and Safety
- Learning and development



### SUPPLIERS AND ALLIANCE PARTNERS

- Long-Term Partnership
- ESG Enabled Businesses



#### COMMUNITY

- Access to Healthcare
- Access to Education
- Improving Livelihoods



#### **INVESTORS**

- Sustainable Performance
- Stability
- Reputation

78% Independent directors

87%
Public shareholding

~11% ADR float

Professional Management Team

Listed at **BSE**, **NSE** and **NYSE** 

# History of firsts for an Indian company

To introduce ESOPs

To voluntarily adopt
US GAAP and IFRS reporting
and comply with SOX

To publish quarterly audited financials

To be listed on NASDAQ

To facilitate ADR participation in Indian share buyback



### Promoting Diversity,

### **CARING FOR**

Society and Environment

## **Environmental sustainability**

Read more

## Carbon Neutral for the fifth year in a row

Awarded the prestigious UN Global Climate Action Award (Category: Climate Neutral Now) – 2019-20

### Pillars of our carbon neutrality commitment







Energy efficiency

Renewable energy

Carbon offsets

### **Social Impact**



#### **Infosys Foundation**

Impactful projects delivered in health, education, arts and culture, women's empowerment, sustainability, destitute care and rural development

Read more



#### **Infosys Science Foundation**

Elevate the prestige of science and research in India and inspire young Indians to choose a vocation in research

Read more



#### **Infosys Foundation USA**

Expand access to computer science and make education for K-12 students and educators across the USA

Read more

### **Diversity**



22% Women Board members

39% Women employees

from 156
Nationalities



## ESG VISION 2030

## Shape and share solutions that serve the development of businesses and communities



#### **Environment Vision**

Serve the preservation of our planet by shaping and sharing technology solutions



#### **Environment Ambitions**

#### Climate change

- Carbon neutrality across Scope
   1, 2 and 3 emissions
- Reducing Scope 1 and 2 GHG emissions by 75%
- Reducing Scope 3 GHG emissions by 30%
- Engaging clients on climate actions



#### Water

100% wastewater recycling



#### Waste

Zero waste to landfill



#### **Social Vision**

Serve the development of people by shaping a future with meaningful opportunities for all



#### **Social Ambitions**

#### **Enabling digital talent at scale**

Extending digital skills to 10mn+ (2025)



#### Tech for good

 Empowering 80 mn+ lives via tech for good programs (2025)



#### **Diversity and inclusion**

Creating a gender-diverse workforce with 45% women



#### **Energizing local communities**

 Delivering 33% of work by leveraging flexible/remote work options



#### **Employee wellness and experience**

Facilitating best-in-class employee experience



#### **Governance Vision**

Serve the interests of all our stakeholders by leading through our core values



#### **Governance Ambitions**

#### **Corporate Governance**

- Empowered, diverse and inclusive Board
- Sustainable supply chains
- Robust compliance and integrity practices
- Transparent communications with stakeholders



#### **Data privacy**

· Leading data privacy standards



#### Information management

Industry leadership in our information security practices



### RECOGNITIONS

and Accolades



Received multiple recognitions at **The Asset ESG Corporate Awards 2024** including Platinum Award for Excellence and Best Investor Relations Team

### #3

Recognized as one of the "Most Honored" companies, receiving multiple awards at the 2024 All-Asia Executive Team Rankings from Institutional Investor

### #5

Recognized as one of the **World's Most Ethical** Companies in 2025 for the fifth consecutive year by Ethisphere



Recognized as a Top 3 IT services brand and the fastest growing IT services brand globally in the **Brand Finance**Global 500 2025 Report

#4

Rated as Top 100 most valuable brand in the world by **Kantar BrandZ**; Ranked among the most-trusted brands in India and the US

#6

Recognized as the **Global Top Employer 2025** for the fifth consecutive year by the Top Employers Institute



### Conclusion



Free cash flow at \$4.1 bn, 129% of Net Profit in FY25 Strong large deal TCV of \$11.6 bn Margins at 21.1%, up 50 bps



We have positioned our company to work with clients for their digital transformation as well as their cost efficiency and automation programs



We have developed a strong set of capabilities in Generative AI with Topaz



Our **Cobalt** capabilities for the cloud continue to resonate with our clients



Our approach of One Infosys is the foundation of this





